

NOTES:

Vendor Pricing must be based on a % discount off of Manufacturer's Official OEM Standard List Price. Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected. Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

New York State Education Law 2-d has particular requirements regarding products that involve the storage of private, personal or sensitive student data and/or staff or principal evaluation data.
Please see Appendix C of the Bid Specifications Terms and Conditions

Item #	Manufacturer	Application Description	Awarded Vendor	% Discount off List Price	Maintenance / Service Offered Yes / No	% Discount for Maintenance / Service	Comments
1	ACDI	Story Board- dashboard analytics	No Award				
2	Admin Arsenal	System Management	Logisoft Computer Products LLC	2.11%	No		
3	ArcServe	ArcServe Server Backup	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
4	ArcServe	ArcServe VPN / Remote Access	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
5	BoardDocs	Diligent School Board Management Software	Diligent Corporation (BoardDocs)	15%	Yes	0%	
6	Cisco	Cisco Desktop Security	No Award				
7	Citrix	Citrix Remote Access	No Award				
8	Commvault	Commvault Archive for Compliance, Mobile, DR, Virtual Backup	ComSource, Inc	37%	Yes	10%	
9	Commvault	Commvault Direct Attached Storage (DAS) RAID	ComSource, Inc	37%	Yes	10%	
10	Commvault	Commvault Network Server Backup Systems	ComSource, Inc	37%	Yes	10%	
11	Computer Associates/CA	Broadcom Backup	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
12	Computer Associates/CA	Broadcom Desktop Security	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
13	ContentKeeper	Web Filtering	BorderLAN Inc	5%	NO		
14	Corel	Corel Admin Support Suites	Logisoft Computer Products LLC	13.11%	Yes	5.00%	

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15	Corel	Corel Desktop Publishing	Logisoft Computer Products LLC	13.11%	Yes	5.00%	
16	CPSI, Ltd. (Columbia, IL) Computer Power Solutions of Illinois, Ltd.	CPSI Desktop/Data Management	Computer Power Solutions of Illinois, Ltd.	15%	Yes - included		
17	CPSI, Ltd. (Columbia, IL) Computer Power Solutions of Illinois, Ltd.	CPSI Group Management (including Visual Case)	Computer Power Solutions of Illinois, Ltd.	15%	Yes - included		
18	CrowdStrike	CrowdStrike Cloud Endpoint Software	CDW Government, LLC	38.1%	YES	5.1%	5.1%
19	Cyber Safe Workforce	Cyber Safe Workforce Cyber Security Awareness	Cyber Safe Workforce	20%	Yes	0%	
20	Dameware	Solar Winds Remote Access	Logisoft Computer Products LLC	2.51%	Yes	2.51%	
21	Digitech Systems	Digitech Forms Magic- electronic forms	No Award				
22	Digitech Systems	Digitech Image Silo- cloud doc mgmt	No Award				
23	Digitech Systems	Digitech Paper Vision Capture- auto doc capture	No Award				
24	Digitech Systems	Digitech Paper Vision Enterprise- premise doc mgmt	No Award				
25	Diskkeeper	Utility	Logisoft Computer Products LLC	2.11%	No		
26	Donoma	Donoma Unified Messaging	No Award				
27	Edge	Conductor +	No Award				
28	EMC Corp.	Dell Backup	ComSource, Inc	33%	Yes	10%	
29	EMC Corp.	Dell Email/Email Archiving	ComSource, Inc	33%	Yes	10%	
30	EMC Corp.	Dell Operating Systems Desktop/Server Management	ComSource, Inc	11%	Yes	10%	
31	EMC Corp.	Dell Storage Solutions	ComSource, Inc	33%	Yes	10%	
32	Exagrid	Exagrid Systems Backup & Storage	ComSource, Inc	15%	Yes	5%	
33	F5 Networks	F5 IP Management	ComSource, Inc	15%	Yes	5%	
34	Faronics	Faronics Desktop Deployment	Logisoft Computer Products LLC	7.66%	Yes	7.66%	

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35	Faronics	Faronics Desktop Security Printex	Logisoft Computer Products LLC	7.66%	Yes	7.66%	
36	Faronics	Faronics Desktop Virtualization	Logisoft Computer Products LLC	7.66%	Yes	7.66%	
37	Faronics	Faronics Insight	Logisoft Computer Products LLC	7.66%	Yes	7.66%	
38	Faronics	Faronics Utility	Logisoft Computer Products LLC	7.66%	Yes	7.66%	
39	Filebound	Filebound Document Management	No Award				
40	FrontEdge/SchoolFront	Frontedge Employee Management System	FrontEdge Inc / SchoolFront	5%	yes	5%	treated as OEM Standard List Price and this discount is taken off of that
41	Frontline	Hayes Software Systems Asset/Inventory Management	Frontline Education	10%	yes	10%	
42	GFI	GFI Email/Email Archiving	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
43	GFI	GFI Utility	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
44	GWAVA	MicroFocus Backup	No Award				
45	GWAVA	MicroFocus E-Mail Archiving	No Award				
46	GWAVA	MicroFocus Web Security	No Award				
47	iMacros	iMacros Utility	No Award				
48	Ipswitch	Progress Email/Email Archiving	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
49	Ipswitch	Progress File Transfer	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
50	Ipswitch	Progress Utility	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
51	Ipswitch	Progress WhatsUp Gold	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
52	IronPort	Cisco Email Encryption	No Award				
53	KnowBe4	KnowBe4 Security Awareness Solutions	Synergy IT Solutions of NYS	20%	Yes	10%	Maint/Service is also Renewal Discount
54	Kofax	Kofax Control Suite Products	RICOH USA	18%	Y	5%	

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55	Kofax	Kofax Print Management	No Award				
56	Landesk	ivanti Desktop Virtualization	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
57	Landesk	ivanti Desktop/Data Management	Logisoft Computer Products LLC	6.51%	Yes	6.51%	
58	Manage Engine	ADAudit Desktop/Data Management	No Award				
59	Novastor	Novastor Backup	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
60	Novell	Novell Admin Support Suites	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
61	Novell	Novell Desktop Security	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
62	Novell	Novell Desktop/Data Management	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
63	Novell	Novell Email/Email Archiving	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
64	Novell	Novell Operating Systems Desktop/Server Management	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
65	Nuance Autostore	Xerox Print Management	RICOH USA	18%	Y	5%	
66	Nuance eCopy	Xerox Print Management	No Award				
67	PACE FastScore	PACE Business Solutions Data Processing	PACE Business Solutions	45%	Yes	45%	
68	PaperCut	PaperCut Digital Printing	RICOH USA	15%	Y	13%	
69	Paragon	Backup	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
70	Printerlogic	Paragon Printerlogic	No Award				
71	Proofpoint	Proofpoint Email Security	No Award				
72	Quest	Quest Utility	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
73	Red Hat	Red Hat Operating Systems Desktop/Server Management	Logisoft Computer Products LLC	8.26%	Yes	8.26%	
74	RightFax	RightFax Print Management	RICOH USA	18%	Y	5%	

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75	Rochester Software Associates - WebCRD	RSA Printing Software	RICOH USA	18%	Y	5%	
76	ScanTools	Scantron Data Capture	No Award				
77	School Asset Manager	School Asset Manager Asset Management	Bluum USA, Inc	1%	Yes	1%	
78	SiteImprove	SiteImprove	No Award				
79	SiteImprove	SiteImprove Accessibility Compliance	No Award				
80	SiteImprove	SiteImprove Website Analytics	No Award				
81	SiteImprove	SiteImprove Website Management	No Award				
82	SiteImprove	SiteImprove Website Monitoring	No Award				
83	Solarwinds	Solarwinds Data Management	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
84	Solarwinds	Solarwinds IT Security	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
85	Solarwinds	Solarwinds Network Bandwidth Shaping Tool	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
86	Solarwinds	Solarwinds System Management	Logisoft Computer Products LLC	2.11%	Yes	2.11%	
87	Solimar	Solimar	No Award				
88	Sophos	Sophos Desktop Security	Logisoft Computer Products LLC	28.86%	Yes	7.50%	
89	Sophos	Sophos Endpoint Management	Logisoft Computer Products LLC	28.86%	Yes	7.50%	
90	Splunk	Splunk Data Mining/Server Management	CDW Government, LLC	5.1%	YES	5.1%	5.1%
91	SuSE	SuSE Operating System	No Award				
92	Symantec	Broadcom Desktop Deployment	Logisoft Computer Products LLC	25.41%	Yes	7.50%	
93	Symantec	Broadcom Desktop Security	Logisoft Computer Products LLC	25.41%	Yes	7.50%	
94	TeamViewer	TeamViewer Remote Access	Logisoft Computer Products LLC	2.11%	Yes	2.11%	

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95	TechSmith	TechSmith Screen Capture and Recording	Logisoft Computer Products LLC	7.26%	Yes	5%	
96	Teleform	Teleform Data Capture	PACE Business Solutions	10.02%	Yes	10.02%	
97	TimeClock Plus	TimeClock Plus Time, Attendance and Scheduling	TimeClock Plus LLC	25%	Yes	Fixed Percentage Calculations	All Maintenance and Service Support options are based on a "Fixed Percentage" calculated
98	Tools4ever	Tools4ever User Account Management (including UMRA)	No Award				
99	Transfinder	Transfinder Transportation	Transfinder Corp	5%	Yes	0%	
100	Traversa	Tyler Tech Transportation	Tyler Technologies Inc	7%	Yes	0%	Traversa is licensed as Software as a Service (SaaS). Therefore updates and technical support (maintenance) are included in the SaaS annual fee, and are not discounted separately.
101	Treeno	Treeno Print Management	No Award				

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102	Trend Micro	Trend Micro Desktop Security	CDW Government, LLC	30.2%	YES	2.1%	2.1%
103	Vector Solutions - SafeSchools	Vector Solutions Security Awareness Solutions	No Award				
104	Veeam	Veeam Backup	ScholarBuys	23.57%	Yes	2.00%	
105	Veritas	Veritas Backup for Virtualized Environments	ScholarBuys	38.46%	Yes	2.00%	
106	Veritas	Veritas Desktop Deployment	ScholarBuys	38.46%	Yes	2.00%	
107	Veritas	Veritas Desktop Security	ScholarBuys	38.46%	Yes	2.00%	
108	Veritas	Veritas Desktop/Data Management	ScholarBuys	38.46%	Yes	2.00%	
109	Veritas	Veritas Email/Email Archiving	ScholarBuys	38.46%	Yes	2.00%	
110	Veritas	Veritas Utility	ScholarBuys	38.46%	Yes	2.00%	
111	VMWare	VMWare Virtual Desktop Infrastructure (VDI)	ScholarBuys	39.99%	Yes	2.00%	
112	VMWare	VMWare Virtualization	ScholarBuys	39.99%	Yes	2.00%	
113	Waterford Technologies	Waterford Email/Email Archiving	Waterford Technologies Inc	40 - 50%	Yes	20%	
114	Websense	Desktop Security	No Award				
115	Websense	Unified Messaging	No Award				
116	Xerox	Xerox Abby	No Award				
117	Xerox	Xerox Docushare 7.5	No Award				
118	Xerox	Xerox Docushare Flex	No Award				
119	Xerox	Xerox Freeflow	No Award				
120	Xerox	Xerox Frevvo Webforms	No Award				
121	Xerox	Xerox Workplace Cloud	No Award				

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122	Xerox	Xerox Workplace Suite	No Award				
123	Xerox	Xerox XMPie	No Award				
124	XMedius Fax Solutions	Xmedius Cloud Fax/Send Secure	RICOH USA	18%	Y	5%	
125	XMedius Fax Solutions	Xmedius Fax Software	RICOH USA	18%	Y	5%	
126	Zix	Zix Encryption / File Share	Marcum Technology	27%	Yes	27%	
ADD	Allovue	Budget and Financial Management	Allovue	10%	Yes	N/A	All maintenance and Service of the software is included at no additional cost. Additional details of the software may be found within the response.
ADD	ConcernCenter Inc	Mental Health and Guidance	ConernCenter Inc	30%	Yes	20%	Concern Center allows students and parentsto easily find the resources they need within your district and surrounding local area.
ADD	Monsido	Web Gubernance, Accessibility Compliance	Monsido	20%	YES	0% fees are included with no additional cost	
ADD	Securly Inc	Securly Filter Core	Securly Inc	20%			
ADD	Securly Inc	Securly Filter Premium	Securly Inc	20%			
ADD	Securly Inc	Securly Aware Core	Securly Inc	20%			
ADD	Securly Inc	Securly Aware Premium	Securly Inc	20%			
ADD	Securly Inc	Securly On-Call	Securly Inc	20%			
ADD	Securly Inc	Securly Home	Securly Inc	20%			
ADD	Securly Inc	Securly MDM	Securly Inc	20%			
ADD	Securly Inc	Securly Classroom Core	Securly Inc	20%			

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ADD	Securly Inc	Securly Classroom Premium	Securly Inc	20%			
ADD	Securly Inc	Securly iOS Filter	Securly Inc	20%			
ADD	Securly Inc	Securly Observe	Securly Inc	20%			
ADD	Securly Inc	Securly Respond	Securly Inc	20%			
ADD	Securly Inc	Securly Reveal	Securly Inc	20%			
ADD	Securly Inc	Securly Dyknow Classroom	Securly Inc	20%			
ADD	Securly Inc	Securly Rhithm Core	Securly Inc	20%			
ADD	Securly Inc	Securly Rhithm Premium	Securly Inc	20%			
ADD	Securly Inc	Securly e-hallpass	Securly Inc	20%			
ADD	Securly Inc	Securly Flex	Securly Inc	20%			
ADD	Securly Inc	Securly Visitor	Securly Inc	20%			
ADD	Securly Inc	Securly Data Space	Securly Inc	20%			
ADD	Securly Inc	MDM Lifetime	Securly Inc	20%			
ADD	Securly Inc	Implementation: Classroom/Self Serve	Securly Inc	20%			
ADD	Securly Inc	Implementation: Classroom/Standard	Securly Inc	20%			
ADD	Securly Inc	Implementation: Aware/Self Serve	Securly Inc	20%			
ADD	Securly Inc	Implementation: Aware/Standard	Securly Inc	20%			
ADD	Securly Inc	Implementation: On-Call/Self Serve	Securly Inc	20%			
ADD	Securly Inc	Implementation: On-Call/Standard	Securly Inc	20%			
ADD	Securly Inc	Implementation: MDM/Self Serve	Securly Inc	20%			

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ADD	Securly Inc	Implementation: MDM/Standard	Securly Inc	20%			
ADD	Securly Inc	Implementation: Rhithm/Self Serve	Securly Inc	20%			
ADD	Securly Inc	Implementation: Rhithm/Full Service	Securly Inc	20%			
ADD	Securly Inc	Implementation: e-halfpass/Self Serve	Securly Inc	20%			
ADD	Securly Inc	Implementation: e-halfpass/Standard	Securly Inc	20%			
ADD	Securly Inc	Implementation: e-halfpass/Full Service	Securly Inc	20%			
ADD	Securly Inc	Implementation: Flex/Full Service	Securly Inc	20%			
ADD	Securly Inc	Custom Virtual Training	Securly Inc	20%			
ADD	Securly Inc	Virtual Consulting Services	Securly Inc	20%			
ADD	Securly Inc	Custom Onsite Training/Consulting - First Day	Securly Inc	20%			
ADD	Securly Inc	Custom Onsite Training/Consulting - Additional Days	Securly Inc	20%			
ADD	Sergeant Laboratories (AristotleK12)	Data Privacy Reporting	Sergeant Laboratories (AristotleK12)	10%	Yes	10%	
ADD	Sergeant Laboratories (AristotleK12)	Utility	Sergeant Laboratories (AristotleK12)	10%	Yes	10%	