New York Statewide BOCES-Regional Information Centers

Computers, Storage Systems, Accessories Bid, RFB-224-40

Bid Opening: February 29, 2024 at 1:30 P.M.

Contract Period: April 1, 2024 - March 31, 2025

NOTES:

• Vendor Pricing must be based on a % discount off of Manufacturer's Official OEM Standard List Price.

• Bid pricing based on something other than the Manufacturer's Official OEM Standard List Pricing will be rejected.

• Vendors must submit with their bid a Manufacturer's Official OEM Standard List Price for each group bid on. (Refer to Special Conditions Section of Bidding Documents)

• Vendors must not separate out accessories and option items under a different pricing structure from the base unit % discount pricing.

Awards will be based on percentage discount on the product group. For ease of use by participants, vendors are asked to provide a discount for accessories and manitenance and/or service.

Vendors are asked, for each product they bid, if maintenance and/or service is offered. Please enter Yes or No in the "Maintenance/Service Offered" column. Also, if maintenance and/or service is offered, please indicate the discount for this service in the "% Discount for Maintenance/Service" column.

No Remanufactured or Recertified equipment will be accepted. Bids are to be for new, unused equipment in original packaging.

					% Discount for Accessories and Services, if available						
Item No.	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	Accessories	Installation	Maintenance	Maintenance Renewal	Support	Professional Engineering	
NO.	Manufacturer		Awarded Vendor	List Price	Accessories	Installation	Wantenance	Kellewal	Support	Engineering	
1	Acer Corporation	Chromebook	The Repair Depot LLC	20%			For repairs outside of warra	ntu flat rata \$20 plu	c 10% markun	of parts	
-		Chromebook		20/8			TOT TEPAITS OUTSIDE OF WAITE	inty. nat rate \$20 più	15 1076 markup		
2	Acer Corporation	Chromebook Tablet	The Repair Depot LLC	20%			For repairs outside of warra	anty: flat rate \$20 plu	s 10% markup	of parts	
3	Acer Corporation	Chromebook with Management Software	The Repair Depot LLC	20%							
4	Acer Corporation	Chromebox	CDW Government LLC	11.00%	2%	2%	2%	2%	2%	hourly	
-					201	201					
5	Acer Corporation	Computer Monitors (Only)	CDW Government LLC	11.00%	2%	2%	2%	2%	2%	hourly	
6	Acer Corporation	Desktop Computer	CDW Government LLC	11.00%	2%	2%	2%	2%	2%	hourly	
-					_,,,				270	nouny	
7	Acer Corporation	Notebook / Laptop	The Repair Depot LLC	20%			For repairs outside of warra	anty: flat rate \$20 plu	s 10% markup	of parts	
8	Acer Corporation	Tablet Computers	The Repair Depot LLC	20%			For repairs outside of warra	anty: flat rate \$20 plu	s 10% markup	of parts	
9	ASUS	Chromebook	The Repair Depot LLC	10%			For repairs outside of warra	anty: flat rate \$20 plu	s 10% markup	of parts	
10	ASUS	Chromebook Tablet		4.0%			For repairs outside of warranty: flat rate \$20 plus 10% markup of parts				
10	4303		The Repair Depot LLC	10%			For repairs outside of warra	anty: flat rate \$20 plu	is 10% markup	oi parts	
11	ASUS	Chromebook with Management Software	The Repair Depot LLC	20%							
			··········								
12	ASUS	Chromebox	The Repair Depot LLC	10%							

Award Summary Sheet

				[% Discount for Accessories and Services, if available						
Item No.	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	Accessories	Installation	Maintenance	Maintenance Renewal	Support	Professional Engineering	
13	ASUS	Computer Monitors (Only)	The Repair Depot LLC	10%							
15	A303			10%							
14	ASUS	Notebook / Laptop	The Repair Depot LLC	10%			For repairs outside of warranty: flat rate \$20 plus 10% markup of parts				
15	ASUS	Tablet Computers	The Repair Depot LLC	10%			For repairs outside of warra	nty: flat rate \$20 plu	s 10% markup	of parts	
16	D-11	Charamatarati		44.42%	20/	494	21/	20/		491	
16	Dell	Chromebook	Bluum USA, Inc.	41.12%	2%	1%	2%	2%		1%	
17	Dell	Chromebook Tablet	Bluum USA, Inc.	41.11%	2%	1%	2%	2%		1%	
18	Dell	Chromebook with Management Software	Bluum USA, Inc.	41.11%	2%	1%	2%	2%		1%	
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19		Computer Monitors (Only)	Bluum USA, Inc.	30.01%	2%	1%	2%	2%		1%	
20	Dell	Desktop Computer	Bluum USA, Inc.	40.51%	2%	1%	2%	2%		1%	
21	Dell	Desktop Sharing Hardware and Software	ComSource, Inc	22.00%	3%	3%	3%	3%	3%	3%	
22	D-11					a r/					
22	Den	Direct Attached Storage (DAS) RAID	ComSource, Inc	48.00%	3%	3%	3%	3%	3%	3%	
23	Dell	Network Attached Storage Systems (NAS)	Lyon Micro, LLC	<u>51.85%</u>	5.55%	5.55%	5.55%	5.55%	5.55%	5.55%	
24	Dell	Network Server Backup Systems	Lyon Micro, LLC	51.85%	5.55%	5.55%	5.55%	5.55%	5.55%	5.55%	
25	Dell	Naturali Camer Dealur Custores Madia		27.80%	29/	29/	38/	20/	20/	haudu	
25		Network Server Backup Systems Media	CDW Government LLC	37.80%	2%	2%	2%	2%	2%	hourly	
26	Dell	Network Servers	Lyon Micro, LLC	51.85%	5.55%	5.55%	5.55%	5.55%	5.55%	5.55%	
27	Dell	Notebook / Laptop	Bluum USA, Inc.	44.26%	2%	1%	2%	2%		1%	
20	Dell	Tablet Computers		41.20%	29/	10/	28/	20/		10/	
28	Den	Tablet Computers	Bluum USA, Inc.	41.26%	2%	1%	2%	2%		1%	
29	Dell	Tape Libraries	ComSource, Inc	44.00%	3%	3%	3%	3%	3%	3%	
30	Dynabook	Notebook / Laptop	Bluum USA, Inc.	10.02%	2%	1%	2%	2%		1%	
21	EvaCvid	Backup	Iven Migro II C	42.25%	E E 5%	E FF0/	E 55%	E F F 0/	E FF0/	E E 50/	
31	ExaGrid	Backup	Lyon Micro, LLC	42.25%	5.55%	5.55%	5.55%	5.55%	5.55%	5.55%	
32	ExaGrid	Storage	Lyon Micro, LLC	42.25%	5.55%	5.55%	5.55%	5.55%	5.55%	5.55%	
33	Hewlett Packard	Chromebook	Lyon Micro, LLC	26.75%	3.25%	3.25%	3.25%	3.25%	3.25%	3.25%	
24	Hewlett Packard	Chromebook Tablet	The Repair Depot LLC	20%			For repairs outside of warra	ntu flat mta 630 Lu	a 100/ manufacture	of parts	
34				20%			For repairs outside of warra	nity: nat rate \$20 plu	ь 10% тагкир	or parts	
35	Hewlett Packard	Chromebook with Management Software	Bluum USA, Inc.	24.01%	2%	1%	2%	2%		1%	

					% Discount for Accessories and Services, if available					
Item No.	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	Accessories	Installation	Maintenance	Maintenance Renewal	Support	Professional Engineering
36	Hewlett Packard	Chromebox	Bluum USA, Inc.	26.26%	2%	1%	2%	2%		1%
37	Hewlett Packard	Computer Monitors (Only)	Bluum USA, Inc.	24.01%	2%	1%	2%	2%		1%
38	Hewlett Packard	Desktop Computer	Bluum USA, Inc.	43.51%	2%	1%	2%	2%		1%
39	Hewlett Packard	Notebook / Laptop	Bluum USA, Inc.	44.96%	2%	1%	2%	2%		1%
40	Hewlett Packard	Tablet Computers	Bluum USA, Inc.	42.76%	2%	1%	2%	2%		1%
41	Hewlett Packard	Thin Client Hardware	Synergy IT Solutions of NYS Inc	36.45%	5%	5%	10%	5%	5%	0%
42	Hewlett Packard Enterprise	Backup Systems Media	Synergy IT Solutions of NYS Inc	40.30%	5%	5%	10%	5%	5%	0%
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43	Hewlett Packard Enterprise	Compute Entry	Synergy IT Solutions of NYS Inc	40.30%	5%	5%	10%	5%	5%	0%
44	Hewlett Packard Enterprise	Compute Tower & Rack	Lyon Micro, LLC	59.35%	5.55%	5.55%	5.55%	5.55%	5.55%	5.55%
45	Hewlett Packard Enterprise	Direct Attached Storage (DAS) RAID	Synergy IT Solutions of NYS Inc	40.50%	5%	5%	10%	5%	5%	0%
46	Hewlett Packard Enterprise	Disk Backup and Data Protection	Lyon Micro, LLC	59.35%	5.55%	5.55%	5.55%	5.55%	5.55%	5.55%
47	Hewlett Packard Enterprise	Enterprise Storage (Fabric attached ie Nimble, Primera, 3PAR, Alletra)	Lyon Micro, LLC	59.35%	5.55%	5.55%	5.55%	5.55%	5.55%	5.55%
48	Hewlett Packard Enterprise	Entry Storage, MSA, Synergy	Synergy IT Solutions of NYS Inc	40.50%	5%	5%	10%	5%	5%	0%
49	Hewlett Packard Enterprise	Network Attached Storage Systems (NAS)	Lyon Micro, LLC	59.35%	5.55%	5.55%	5.55%	5.55%	5.55%	5.55%
50	Hewlett Packard Enterprise	Software-defined Storage (Hyperconverged)	Synergy IT Solutions of NYS Inc	56.00%	5%	5%	10%	5%	5%	0%
51	Hewlett Packard Enterprise	Tape Backup Systems	Synergy IT Solutions of NYS Inc	40.50%	5%	5%	10%	5%	5%	0%
52	Lenovo	Chromebook	The Repair Depot LLC	20%			For repairs outside of warra	nty: flat rate \$20 plu	s 10% markup	of parts
53	Lenovo	Chromebook Management Module	The Repair Depot LLC	20%						
54	Lenovo	Chromebook Tablet	The Repair Depot LLC	20%			For repairs outside of warra	nty: flat rate \$20 plu	s 10% markup	of parts
		Chromebook with Management Software		20%						
35	Lenovo	Chromebook with Management Software	The Repair Depot LLC	20%						
56	Lenovo	Chromebox	The Repair Depot LLC	20%						
57	Lenovo	Computer Monitors (not including Topseller)	Bluum USA, Inc.	15.01%	2%	1%	2%	2%		1%
58	Lenovo	Computer Monitors (Topseller)	Bluum USA, Inc.	11.01%	2%	1%	2%	2%		1%

					% Discount for Accessories and Services, if available							
Item No.	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	Accessories	Installation	Maintenance	Maintenance Renewal	Support	Professional Engineering		
59	Lenovo	Desktop Computer (not including Topseller)	Bluum USA, Inc.	20.51%	2%	1%	2%	2%		1%		
60	Lenovo	Desktop Computer (Topseller)	Bluum USA, Inc.	11.01%	2%	1%	2%	2%		1%		
00	Lenovo		bluin osa, inc.	11.01%	270	176	276	270		176		
61	Lenovo	Desktop Sharing Hardware and Software	Virtucom, Inc.	4%								
62	Lenovo	Direct Attached Storage (DAS) RAID	Virtucom, Inc.	4%								
63	Lenovo	Network Attached Storage Systems (NAS)	Virtucom, Inc.	4%								
64	Lenovo	Network Server Backup Systems	Virtucom, Inc.	4%								
65	Lenovo	Network Server Backup Systems Media	Virtucom, Inc.	4%								
66	Lenovo	Network Servers (not including Topseller)	Virtucom, Inc.	4%								
67	Lenovo	Network Servers (Topseller)	Virtucom, Inc.	4%								
	Lenovo	Notebook / Laptop (not including Topseller)	CDW Government LLC	20.00%	2%	2%	2%	2%	2%	hourly		
									270			
69	Lenovo	Notebook / Laptop (Topseller)	Bluum USA, Inc.	21.01%	2%	1%	2%	2%		1%		
70	Lenovo	Storage (not including Topseller)	CDW Government LLC	21.50%	2%	2%	2%	2%	2%	hourly		
71	Lenovo	Storage (Topseller)	CDW Government LLC	6.50%	2%	2%	2%	2%	2%	hourly		
72	Lenovo	Tablet Computers (not including Topseller)	The Repair Depot LLC	20%			For repairs outside of warra	nty: flat rate \$20 plu	s 10% markup	of parts		
73	Lenovo	Tablet Computers (Topseller)	The Repair Depot LLC	20%			For repairs outside of warra	nty: flat rate \$20 plu	s 10% markup	of parts		
74	Lenovo	Thin Client Hardware (not including Topseller)	CDW Government LLC	9.00%	2%	2%	2%	2%	2%	hourly		
75	Lenovo	Thin Client Hardware (Topseller)	Virtucom, Inc.	4%								
76	Lenovo	Workstations (not including Topseller)	CDW Government LLC	20.00%	2%	2%	2%	2%	2%	hourly		
77	Lenovo	Workstations (Topseller)	The Repair Depot LLC	10%			For repairs outside of warranty: flat rate \$20 plus 10% markup of parts					
78	Lenovo	Virtual Reality Kits	Bluum USA, Inc.	9.01%	2%	1%	2%	2%		1%		
79	Logitech	Accessories	CDW Government LLC	9.00%	2%	2%	2%	2%	2%	hourly		
80	Microsoft	Surface Accessories	CDW Government LLC	22.20%	2%	2%	2%	2%	2%	hourly		
δI	Microsoft	Surface Book	The Repair Depot LLC	10%		1	For repairs outside of warra	niy. nat rate \$20 plu	s 10% markup	or parts		

-					% Discount for Accessories and Services, if available					
Item No.	Manufacturer	Product Group	Awarded Vendor	% Discount off List Price	Accessories	Installation	Maintenance	Maintenance Renewal	Support	Professional Engineering
82	Microsoft	Surface Go	The Repair Depot LLC	10%			For repairs outside of warra	anty: flat rate \$20 plu	s 10% markup	of parts
83	Microsoft	Surface Laptop	CDW Government LLC	10.20%	2%	2%	2%	2%	2%	hourly
00				10.2070	2/0	275	275	2/0	2/0	nouny
84	Microsoft	Surface Laptop SE	CDW Government LLC	<u>10.20%</u>	2%	2%	2%	2%	2%	hourly
85	Microsoft	Surface Laptop Studio	The Repair Depot LLC	10%						
86	Microsoft	Surface Studio (an all-in-one desktop)	CDW Government LLC	10.00%	2%	2%	2%	2%	2%	hourly
87	Microsoft	Surface Tablet	The Repair Depot LLC	10%			For repairs outside of warra	anty: flat rate \$20 plu	s 10% markup	of parts
88	Net App.	Desktop Sharing Hardware and Software	ComSource, Inc	36.00%	3%	3%	3%	3%	3%	3%
	Net App.	Direct Attached Storage (DAS) RAID	ComSource, Inc	36.00%	3%	3%	3%	3%	3%	3%
90	Net App.	Hard Drives (3rd Party)	ComSource, Inc	36.00%	3%	3%	3%	3%	3%	3%
91	Net App.	Network Attached Storage Systems (NAS)	ComSource, Inc	36.00%	3%	3%	3%	3%	3%	3%
92	Net App.	Network Server Backup Systems	ComSource, Inc	36.00%	3%	3%	3%	3%	3%	3%
93	Net App.	Network Server Backup Systems Media	ComSource, Inc	36.00%	3%	3%	3%	3%	3%	3%
94	NexSan (Imation)	Storage - Removable Disk	Synergy IT Solutions of NYS Inc	28.00%	5%	5%	10%	5%	5%	5%
95	NexSan (Imation)	Storage - Tape	Synergy IT Solutions of NYS Inc	28.00%	5%	5%	10%	5%	5%	5%
96	Nutanix, Inc	Desktop Sharing Hardware and Software	ComSource, Inc	42.00%	3%	3%	3%	3%	3%	3%
97	Nutanix, Inc	Direct Attached Storage (DAS) RAID	ComSource, Inc	42.00%	3%	3%	3%	3%	3%	3%
	PureStorage	Storage	CDW Government LLC	42.20%	2%	2%	2%	2%	2%	hourly
					-/-	_~				
99	Samsung	Chromebook	The Repair Depot LLC	10%			For repairs outside of warra	anty: flat rate \$20 plu	is 10% markup	of parts
100	Samsung	Chromebook Tablet	The Repair Depot LLC	10%			For repairs outside of warra	anty: flat rate \$20 plu	s 10% markup	of parts
101	Samsung	Chromebook with Management Software	The Repair Depot LLC	20%						
102	Samsung	Notebook / Laptop	The Repair Depot LLC	10%			For repairs outside of warra	anty: flat rate \$20 plu	s 10% markup	of parts
103	Samsung	Replacement Parts & Accessories	The Repair Depot LLC	10%						
104	Toshiba	Chromebook	Bluum USA, Inc.	10%	2%	1%	2%	2%		1%

					% Discount for Accessories and Services, if available					
Item				% Discount off				Maintenance		Professional
No.	Manufacturer	Product Group	Awarded Vendor	List Price	Accessories	Installation	Maintenance	Renewal	Support	Engineering
105	Toshiba	Chromebook Tablet	The Repair Depot LLC	10%			For repairs outside of warranty: flat rate \$20 plus 10% markup of parts			of parts
106	Toshiba	Chromebook with Management Software	The Repair Depot LLC	20%						
ADD	EchoLeaf	Storage - Tape	A+ Technology & Security Solutions Inc	6%	6%	6%	6%	6%	6%	6%